



A BERKSHIRE HATHAWAY COMPANY

Leadership Through Innovation[®]



Innovative Systems and Solutions for Producing Grain, Poultry, Pigs and Eggs, and for Processing Poultry

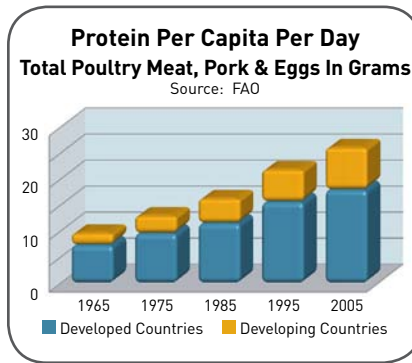
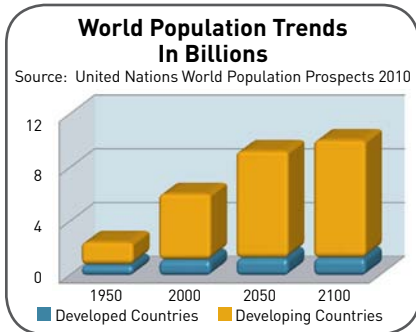
DEMAND FACTORS

CTB Helps Meet the World's Growing Demand

For Animal Protein and Harvested Grain

As the world's population grows, so does the demand on the earth's food-producing ability. CTB is positioned to help. Our passion is developing and providing innovative systems that help nourish the world, and doing so in smart ways that help our customers attain top efficiency and productivity.

Primary drivers for CTB's business include not only the growing world population, but also the tendency of emerging markets, as they advance, to add protein to their diets. CTB's industry-leading systems help to produce animal protein with maximum efficiency as well as with a commitment to animal care and air quality management.

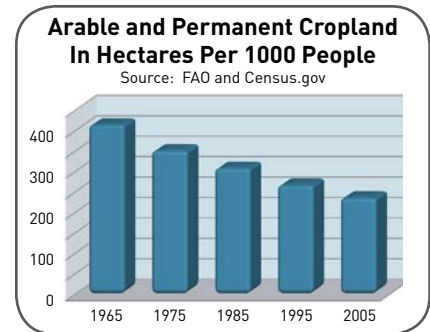


Another of the key factors driving CTB's business is the increasing demand for feed and grain for the production of protein, biofuels and other uses. As the world's cropland per person has decreased, the need to protect feed and grain from post-harvest loss has become increasingly crucial. CTB's systems help preserve the quality of harvested grain through the latest technology in structures, storage, handling, conditioning and drying.

CTB is headquartered in Milford, Indiana, in a farming area with a rich agricultural heritage. In addition to its global headquarters facility, CTB operates additional

facilities in the United States as well as in multiple locations around the globe.

With a billion dollars in annual sales, CTB is committed to continued sales growth. About half of CTB's revenue is generated outside the United States, primarily through the company's strong network of independent distributors and dealers. The company has grown through both innovation and acquisition, and it markets its systems and solutions under a variety of prominent brand names that are well-known in their industries. Founded in 1952, CTB has been a Berkshire Hathaway company since 2002.



SV² – STRATEGY, VISION AND VALUES

CTB STRATEGY FOR GROWTH

- Emerge as Best Cost Manufacturer
- Emphasize Product-Driven Focus
- Expand Global Physical Presence
- Fortify Through Acquisition
- Enhance Financial Strength

VISION
Leadership
Through
Innovation®



CTB VALUES

- Integrity in All Things
- Customers Are Why We Exist
- Profitability Is a Must
- Excellence in All We Do
- People Make the Difference

CAPABILITIES

Growing Global Solutions for Agriculture™

Helping to Feed a Hungry World®



Experienced Global Partner

CTB is an international company doing business in all of the developed markets and most emerging markets. We can partner with you as you extend your own business, and in many cases, we can use our experience and influence to assist you as you enter new markets.

Worldwide Product Distribution

With production facilities and distributor locations throughout the world, CTB is able to help you contain logistics costs while still providing the consistent product

performance you expect from a quality leader.

Universal Technology Development

Because of CTB's global structure, we are able to offer international diversity in technology development. We count some of the world's leading engineers and product development teams among our worldwide team of creative thinkers and innovators.

Extensive Capacity

The vast resources of our widespread locations can be called

upon and focused together on meeting significant needs and challenges for our largest customers. We are able to maintain high volumes in an efficient manner in order to offer world-class production to world-class customers.

Strength and Dependability

Strong companies need strong suppliers as partners. You cannot afford unpleasant surprises from suppliers that are not financially or structurally able to keep pace with your growth. CTB is financially a very strong company in itself, and additionally, it is part of one of the strongest companies in the world – Berkshire Hathaway. CTB will stand solid with you as you grow.

CTB Is the Total Package

With world-renowned brands such as BROCK®, CHORE-TIME®, FANCOM®, MEYN®, PIGTEK®, ROXELL® and others, CTB has truly become the one-stop source of supply that can meet your needs from feed handling to grow out to processing and packaging. CTB is the partner with the total package.

60 YEARS OF HELPING FEED THE WORLD

CORE MARKETS

- Poultry Production and Processing
- Egg Production
- Pig Production and Sow Care
- Grain Structures, Drying, Storage, Handling and Conditioning

LEGACY
Founded
in
1952



ADDITIONAL MARKETS

- Equine Stables, Doors, Feeders
- Industrial Storage and Handling
- Precision Plastic Molding
- Air Cleaning Systems
- Horticulture Systems

CORE MARKETS WE SERVE

Grain Structures, Storage, Handling, Conditioning and Drying

Our Role in Grain Production

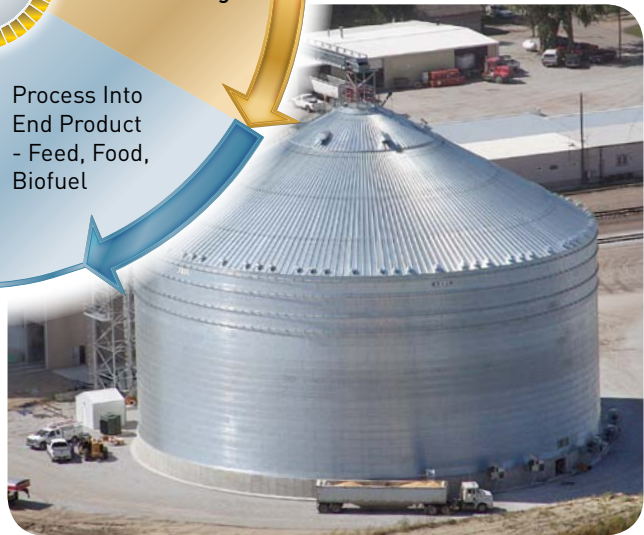
CTB'S GRAIN PRESERVATION SYSTEMS

Core Products: Storage bins, grain dryers, elevators, catwalks, towers, conveyors, moisture testers

Leadership Distinctions: Design innovation, product quality and longevity, streamlined assembly, easy-to-use system features

Primary Brands: Brock®, LeMar™, Riley™, Shore™

Used by: Farmers and a multitude of commercial businesses



GROWTH MILESTONES



1950s
Chore-Time was founded in 1952, followed by Brock in 1957.

1967
The first European office was established in Maldegem, Belgium.



1976
CTB was established as the parent company for Chore-Time and Brock.

1983
Chore-Time Brock International was formed to sell the company's products outside the U.S. and Canada.





GROWTH MILESTONES



1997
Acquired Fancom B.V. and the grain bin division of Butler Manufacturing; initial public offering of common stock.

1998
Acquired Sibley Industries, Inc.



1998
Acquired Staco, Inc.

1999
Acquired Roxell N.V.; restructured CTB into business units.



CORE MARKETS WE SERVE

Poultry Production Systems Processing and Packaging Systems

Our Role in Protein Production – Poultry

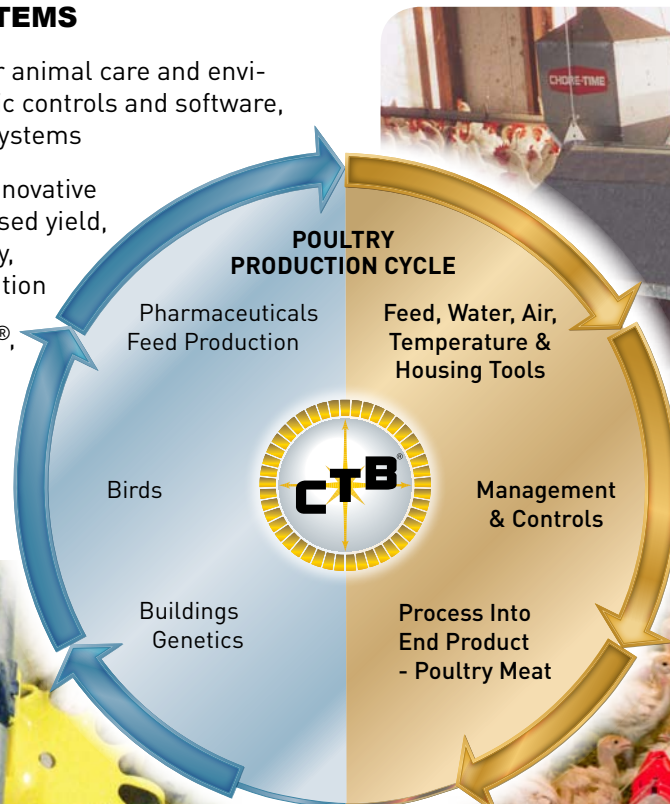
CTB'S POULTRY SYSTEMS

Core Products: Systems for animal care and environmental control, electronic controls and software, processing and packaging systems

Leadership Distinctions: Innovative design, feed savings, increased yield, product quality and longevity, whole house system integration

Primary Brands: Agro Logic®, Chore-Time®, Fancom®, Meyn®, ProTerra®, Roxell®, Shenandoah®

Used by: Poultry growers and integrators



GROWTH MILESTONES



2000
Acquired grain industry devices from ABC Industries.



2002
European logistics center established in the Netherlands and Poland.

2002
Acquired Beard Industries, Inc.



2002
Acquired key assets of Shenandoah Mfg. Co.



GROWTH MILESTONES

2002
CTB became a wholly owned subsidiary of Berkshire Hathaway Inc.



2004
Acquired the assets of Swine Service Specialists, Inc.

2006
Acquired a controlling interest in Yan Agro Logic (1988) Ltd.



2007
Acquired both Laake GmbH and the Porcon group of companies; formed the PigTek Pig Equipment Group.

CORE MARKETS WE SERVE

Pig Production Systems

Our Role in Protein Production – Pigs

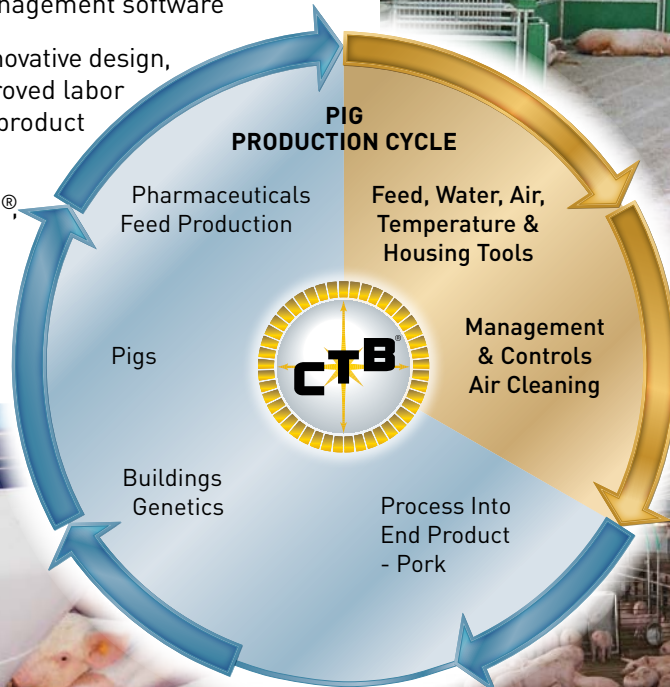
CTB'S PIG PRODUCTION SYSTEMS

Core Products: Sow and pig care systems, environmental control systems, electronic feeding, animal identification and sorting systems, air quality systems, integrated management software

Leadership Distinctions: Innovative design, animal well-being, improved labor productivity and safety, product quality, feed efficiency

Primary Brands: Chore-Time®, Fancom®, Mannebeck®, PigTek®, Porcon®, Roxell®, Uniqfill®

Used by: Pig producers



GROWTH MILESTONES

2008
Acquired Uniqfill International B.V.



2008
Acquired B. Mannebeck Landtechnik GmbH.

2010
Sales office and warehouse established in Malaysia.



2010
Acquired Ironwood Plastics, Inc.

CORE MARKETS WE SERVE

Egg Production & Manure Handling Systems

Our Role in Protein Production – Eggs

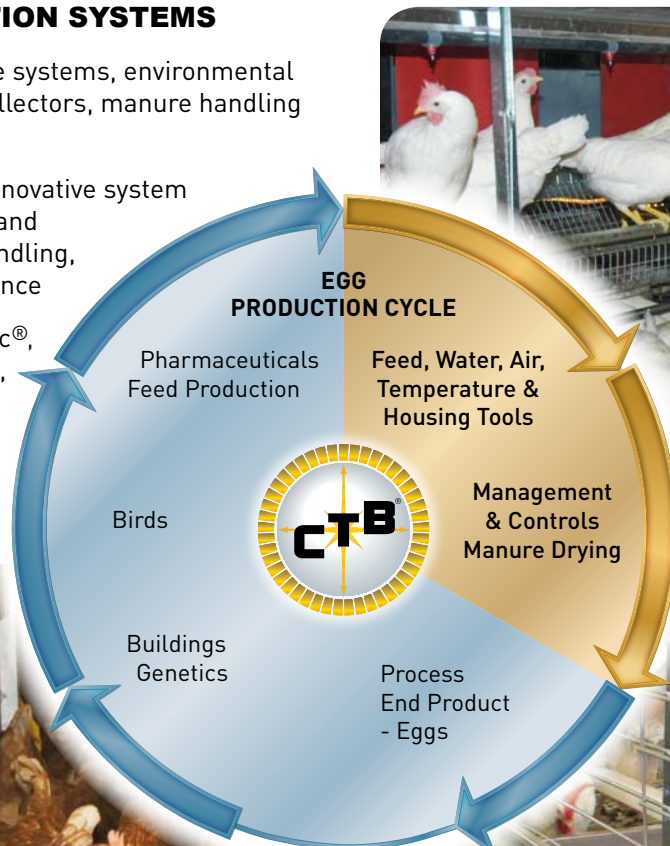
CTB'S EGG PRODUCTION SYSTEMS

Core Products: Animal care systems, environmental control systems, egg collectors, manure handling and drying systems

Leadership Distinctions: Innovative system design, product quality and longevity, gentle egg handling, strong overall performance

Primary Brands: Agro Logic®, Chore-Time®, Fancom®, Roxell®

Used by: Egg producers



GROWTH MILESTONES

2010

Acquired the assets of Shore Sales of Illinois, Inc.



2012

Acquired Meyn Food Processing Technology B.V.

2012

Acquired assets of Martin Industries (LeMar and Riley).



CORE MARKETS WE SERVE

Instruments and Controls Group

Our Role in Protein Production – Technology

TOTAL HOUSE MANAGEMENT

Individually, an even climate, clever feeding system and accurate observation of animal behavior are valuable inputs for the management of your operation. Linking these elements together creates synergy that can result in higher returns, healthier animals and lower emissions. That is why we consider the climate, feed and biometrics as a single entity ... and add to it a unique data management system to generate information of great value for operating your business.



INNOVATION IN ACTION

Award-winning BROCK® M-SERIES™ Million-Bushel Capacity Grain Bins



BROCK® EVEREST™ E-Series Grain Bin Line with added roof and sidewall strength

FANCOM® eYeScan and eYeNamic systems use cameras and sophisticated algorithms to manage animal welfare



PIGTEK® MANNEBECK® Electronic Sow Feeding Systems feed sows based on individual identification

ADDITIONAL MARKETS WE SERVE

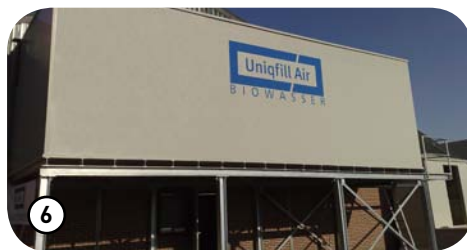
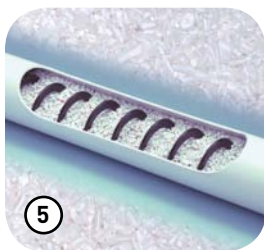
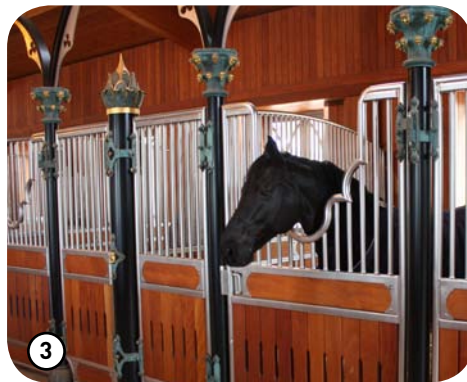
Systems for Other Applications

Our Role in Industrial, Equestrian and Horticultural Applications

ADDITIONAL MARKETS

CTB serves additional markets with the same quality and excellence synonymous with our core market systems.

- (1) Oil containment systems
- (2) Storage and (5) handling for industrial materials
- (3) Premium equine stables
- (4) Precision-molded plastic components
- (6) Air cleaning and scrubbing systems
- (7) Products for horticulture (such as mushroom growing)

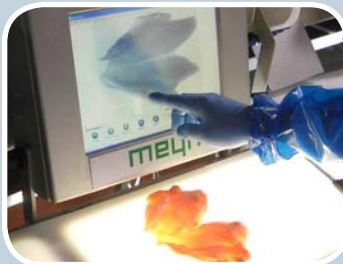


INNOVATION IN ACTION



UNIQUILL® Air Scrubber Systems provide air quality solutions for ammonia, odor, dust and particulates

MEYN® Bone Scan 440 ADX improves food safety with unsurpassed bone detection on chicken breast fillets



CHORE-TIME® Enriched VERSA® Colony System received the American Humane Association Seal of Approval for Humane Housing Systems

C-COLLECT® Business Software helps integrators monitor, analyze and take action on house conditions



Core Markets



Brand Overview

POULTRY PRODUCTION AND PROCESSING



FOR: Growing broiler chickens, broiler and layer breeders (parent stock) and turkeys; and for processing poultry.

GRAIN PRESERVATION SYSTEMS



FOR: Farms, mills, elevators, port storage and shipping facilities, grain processing facilities and plants for biofuel production.

EGG PRODUCTION SYSTEMS



FOR: Growing pullets and hens and for collecting and transporting eggs.

PIG PRODUCTION SYSTEMS



FOR: Managing sows and pigs in gestation and nursery; growing pigs from wean to finish.

PRODUCTS: Automated and electronic feeding systems; drinkers; ventilation, heating and cooling systems; controls and software; nests; egg collectors; feed storage and delivery systems; incinerators; housing and group housing systems; manure drying systems; sorting systems; scales; air quality management systems; poultry processing solutions; and grain storage, handling, conditioning, moisture testing and drying systems.



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